

Installer Track

GEN101 Quick Start to the AV Industry Online

GEN102 Essentials of the AV Industry for Technical and Sales Professionals Online**++

GEN103 Audio-Video and Control System Networking Online**

GEN111 Essentials of the AV Industry (classroom)

GEN112 CTS Study Group

INS201 Installation Online

INS212 Installation Technician**

INS311 Lead Installation Technician

INS312 CTS-I Study Group

PMA211 Project Management for AV

AVIT211 AV/IT Integration for Technical Professionals**

VID211 Videoconference: Applications, Trends, and Technology

InfoComm 09 Seminars and Workshops

Recommended References

- AV Setup Guide for Events, Meetings, Conferences, and Classrooms
- Essentials of the AV Industry (free assessment tool available)
- AV Installation Handbook

AV Installation Assessments: FREE TESTS
Successful completion awards RUs! www.infocomm.org—go to "Store"

- Mounting
- Rack Building
- Cable Handling
- Cable Termination

Designer Track

GEN101 Quick Start to the AV Industry Online

GEN102 Essentials of the AV Industry for Technical and Sales Professionals Online**++

GEN103 Audio-Video and Control System Networking Online**

GEN112 CTS Study Group

DES201 Design Online

DES212 AV Design Principles: Environment

DES213 AV Design Principles: Infrastructure

DES312 Applied AV Design/CTS-D Study Group

AVIT211 AV/IT Integration for Technical Professionals**

AVIT212 AV/IT for Sales & Business Professionals

LVP211 Lighting for Videoconference and Presentation Spaces

VID211 Videoconference Applications, Trends, & Technology

DGS214 Digital Signage

VID214 Video Conference

InfoComm 09 Seminars and Workshops

Recommended References

- Essentials of the AV Industry (free assessment tool available)
- AV Design Reference Manual
- Audiovisual Best Practices (free assessment tool available)
- The Basics of Audio and Visual Systems Design

Project Manager Track

GEN101 Quick Start to the AV Industry Online

GEN102 Essentials of the AV Industry for Technical and Sales Professionals Online**++

GEN103 Audio-Video and Control System Networking Online**

GEN112 CTS Study Group

PMA211 Project Management for AV

AVIT212 AV/IT for Sales & Business Professionals

PME311 Selling and Managing AV Projects

InfoComm 09 Seminars and Workshops

Recommended References

- Audiovisual Best Practices (free assessment tool available)
- Guide to the Project Management Body of Knowledge (PMBOK® Guide)

Technology Manager Track

GEN101 Quick Start to the AV Industry Online

GEN102 Essentials of the AV Industry for Technical and Sales Professionals Online**++

GEN103 Audio-Video and Control System Networking Online**

GEN110 AV Essentials for IT Professionals

GEN112 CTS Study Group

PTS101 Principles of Tech Support Online

DES201 Design Online

INS201 Installation Online

AVIT211 AV/IT Integration for Technical Professionals**

PMA211 Project Management for AV

VID211 Videoconference Applications, Trends, & Technology

InfoComm 09 Seminars and Workshops

Recommended References

- AV Setup Guide for Events, Meetings, Conferences, and Classrooms
- Essentials of the AV Industry (free assessment tool available)
- AV Design Reference Manual
- Audiovisual Best Practices (free assessment tool available)

Sales/Executive Track

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GEN102 Essentials of the AV Industry for Technical and Sales Professionals Online**++

GEN103 Audio-Video and Control System Networking Online**

GEN112 CTS Study Group

SAL211 Advanced Integrated System Sales

DES201 Design Online

INS201 Installation Online

AVIT212 AV/IT for Sales and Business Professionals

PME311 Selling and Managing AV Projects

DGS214 Digital Signage

VID214 Video Conference

InfoComm 09 Seminars and Workshops

Recommended References

- AV Setup Guide for Events, Meetings, Conferences, and Classrooms
- Essentials of the AV Industry (free assessment tool available)
- Audiovisual Best Practices (free assessment tool available)

Rental/Hire Technician Track

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GEN103 Audio-Video and Control System Networking Online**

GEN112 CTS Study Group

PTS101 Principles of Tech Support Online

InfoComm 09 Seminars and Workshops

Recommended References

- AV Setup Guide for Meetings, Events, Conferences, and Classrooms
- Essentials of the AV Industry (free assessment tool available)
- Live Event White Papers @ www.infocomm.org

** Self-assessment readiness tool available for this course

++ Also available in German and Spanish