



AudioVisual Solutions Provider Application

(Company-wide)

Company Name _____

Address _____

City _____ State _____

Province (if applicable) _____ Postal/ ZIP Code _____ Country _____

Website _____

Contact Name _____

Phone _____ Fax _____

E-mail _____

Education and Certification Information see back for category descriptions, criteria and definitions

Level of AVSP Desired Sapphire Emerald Diamond

List of employees with InfoComm course completions, CTS and with specialized CTS.
Attach additional sheets if more space is needed.

Name	Title	Designation
_____	_____	_____
_____	_____	_____
_____	_____	_____
_____	_____	_____
_____	_____	_____

Total number of applicable employees in the specific job categories

Sales _____ Customer Service _____ Technical _____

Applicants have a signed copy of Standards of Excellence

Payment

Pricing	Currency	CAVSP Member	Non-member
	USD	\$100	\$150
	GBP	£55	£75
	Euro	€80	€115
	Aussie	\$AUD135	\$AUD190

Payment Method

Visa MasterCard American Express Check*

Total Amount Attached/Charged \$ _____

Card Account Number _____ Expiration Date _____

Name as it Appears on Card _____

Credit Card Billing Address _____

City _____ State _____ ZIP _____ Country _____

Authorized Signature _____

Note: pricing does not include tax. United Kingdom and Australian applicants must add applicable VAT or GST to the listed dues in order to complete processing the application. UK VAT Registration number: 891 4595 81. Australian GST is 10%

Please mail or fax the completed application to:

InfoComm International
11242 Waples Mill Rd.
Suite 200
Fairfax, VA 22030
703.273.7200
800.659.7469
703.278.8082 FAX
www.infocomm.org

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Continued

AVSP Levels and Criteria



50 percent of all Customer Service, Sales and Technical staff must have and maintain general or advanced CTS certification or certain InfoComm Academy course completion.

No more than a quarter of the 50 percent of designated staff can qualify exclusively through InfoComm course completion. Of the 50 percent, 15 percent must have advanced CTS designation. A minimum of one advanced CTS is required.



35 percent of all Customer Service, Sales and Technical staff must have and maintain general or advanced CTS certification or certain InfoComm Academy course completion.

No more than a quarter of the 35 percent can qualify exclusively through InfoComm course completion.



25 percent of all Customer Service, Sales and Technical staff must have and maintain general or advanced CTS certification or certain InfoComm Academy course completion.

Definitions

Sales Staff

any non-manufacturing internal or external employee whose primary (role) responsibility is actively involved with the sale of products and services to the end user or members of the distribution channel.

Customer Service Staff

any non-manufacturing internal or external employee whose primary (role) responsibility is to provide direct support for the end user or members of the distribution channel.

Technical Staff

any non-manufacturing internal or external employee whose primary (role) responsibility is to provide direct technical services and support for the end user or members of the distribution channel.

Non-Member Fee

This fee applies to all nonmember companies and all non-member branches of member companies.

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